

# PROJECT CASE STUDY

## Multi-Site Display & AV Installation

**Region:** (Germany, Romania & Ireland)

A global enterprise client requested AV infrastructure set up across multiple European locations as part of their office expansion.

### BUSINESS CHALLENGES

- Integration with professional conferencing systems:
  - Cisco (Room Kit systems, Webex Boards)
  - Jabra (Panacast cameras, speakerphones)
  - HP / Poly (room solutions, cameras, audio devices)
- Brick-wall mounting required careful drilling and anchoring.
- Electrical, network cabling, and wall safety verification handled by the client (not in scope).
- Tight project timelines and need for minimal disruption to office activities.



**Prepared By:**  
Hassan Riaz



## Coordinated installation of many displays across multiple sites



### Germany

Kaiserslautern	10 × 65" info screens
Fulda	08 × 55" screens
Hochheim	15 × 55" screens
Kaiserslautern (additional site)	17 × 65" screens



### Ireland

Dublin	07 × 55" screens
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### Ireland

Oradea – New Office	18 × 55" meeting-room screens
	01 × 55" auditorium screen

## SOLUTIONS

Brainotech IT Solutions deployed skilled AV technicians equipped to handle multi-device installations across Germany and Romania, ensuring consistent quality and timely delivery.





## Installation Scope

- Securely wall-mounting large format screens (55"–65").
- Installing Cisco Room Kits and Webex Boards, optimizing placement for camera views and sound.
- Mounting Jabra Panacast cameras to provide panoramic video coverage.
- Deploying Poly audio/video devices, integrating with existing AV infrastructure.
- Ensuring all devices were properly aligned, tested, and documented.
- Exclusions:
  - Electrical wiring, network cabling, and structural modifications were handled by the client.



## RESULTS

- Successfully installed all displays and conferencing systems across sites, delivering a polished, functional visual and collaboration setup.
- Met client timelines with zero installation-related disruptions.
- Provided high-quality AV solutions, boosting collaboration capabilities and meeting efficiency in all rooms.
- Maintained clean and accurate documentation for each deployment for audit and support purposes.



# SAMPLE IMAGES



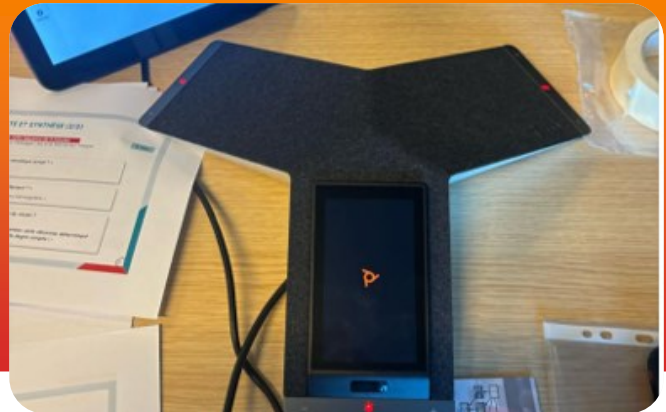
Cisco Room Kit installed in a meeting room



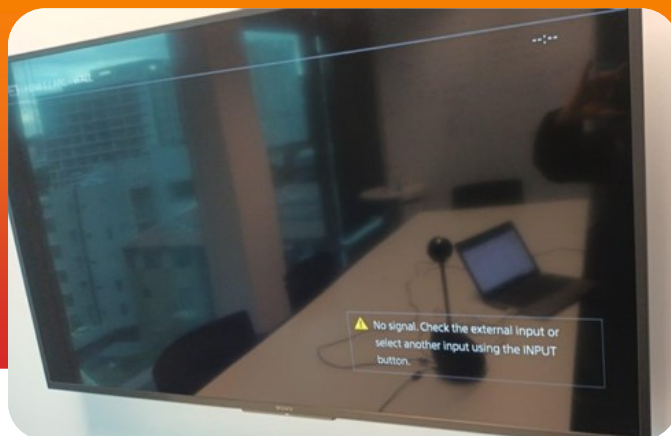
Panacast camera mounted under display



Cisco Room Kit with touch controller deployment



Poly Trio C60 conference phone and Poly TC8 deployed in a meeting room



Troubleshooting a display



An overview of a meeting room

## VENDOR SUPPORT



# KEEP IN TOUCH

[sales@brainotechs.com](mailto:sales@brainotechs.com)  
[www.brainotechs.com](http://www.brainotechs.com)

+44 7520642088 | +44 7520642088

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